

Southern New England Stumpage Survey

2025 – 4th Quarter Comments

Oak is poor but pine has stabilized for the time being.

Any sawlog sized tree that was 1 side clear or lower, put into cordwood pile. Purchased by a Biochar producing outfit, which is all they process themselves. Sold higher quality white pine and oak/hardwood off landing. Paid one lump sum price for all species on job, did not bid per species.

Some log prices are essentially the same as they were in the mid 1980s when diesel was .70 cents a gallon not over \$3 a gallon, a new skidder was \$65,000 to \$80,000 not \$300,000 +. It's hard to justify the amount of work I have to put into this business. Could make more \$ mowing lawns with a fraction of the investment.

Market uncertainty is causing loggers and sawmills to keep inventory low. Nobody is buying standing timber unless they plan on getting right on it.

Farming costs continue to rise as market prices continue to decline. We just work for less money. Unfortunately the trucks coming down from Canada have declined by 50 percent so we can no longer get our forest products over the border. Would be wise to choose another occupation particularly with the Healey administration pushing back against farming in favor of non management but hold out as long as we can.

Markets are lower than previous but stable

This job was supported by NRCS and would not have happened without that funding.

This project would not have been possible without NRCS funding.

No timber sales in this reporting period

Market conditions are terrible some costs like fuel are starting to fall but log prices are as well. Parts are at an all time high and equipment cost is through the roof.

We're in a recession

Both hardwood and softwood pricing has declined in the past year. Tariffs with Canada are reducing our ability to get our logs across the border because of the reduction in trucks coming south.

White pine market over supplied - difficult to move volume

cord wood market is strong white pine also very healthy

Ties are strong but all other hardwood log markets are weak. Oak is dropping