

**SOUTHERN NEW ENGLAND STUMPAGE PRICE SURVEY RESULTS**  
**FIRST QUARTER— 2012**

The table below summarizes reported prices paid for standing timber during the **FIRST quarter of 2012 (JANUARY - MARCH)**. Prices for sawtimber are in \$ per thousand board feet (International ¼-inch scale). Pulpwood and fuelwood are reported in \$ per cord, biomass in \$ per ton. The **Range** shows the high and low prices reported. Half of the prices reported are below the **Median**; half are above. Reporting is voluntary, and this is not a complete record of sale activity in the southern New England region. A **total of 30 timber sales were reported for the FIRST quarter of 2012**. Sale characteristics (in percent):

<u>Size</u>	<u>%</u>	<u>Type</u>	<u>%</u>	<u>Reported by</u>	<u>%</u>	<u>Buyer/seller</u>	<u>%</u>
< 50 Mbf	37	Lump sum	50	Consulting foresters	10	Buyer	33
51-100 Mbf	27	Mill-tally	37	Public lands foresters	-	Seller	54
>100 Mbf	27	No data	13	Industrial foresters	-	No data	13
No data	10			Loggers	43		
				Sawmills	7		
				Utility foresters	-		
				No data	40		

SPECIES	EAST OF CT RIVER			WEST OF CT RIVER		
	no. of reports	median	Range	no. of reports	median	range
Red oak	15	<b>155</b>	125 - 325	10	<b>200</b>	120 - 250
White oak	11	<b>40</b>	40 - 200	3	<b>100</b>	100 - 150
Other oaks	5	<b>150</b>	100 - 200	3	<b>100</b>	60 - 100
Ash	9	<b>40</b>	40 - 80	7	<b>75</b>	50 - 200
Cherry	6	<b>80</b>	60 - 80	7	<b>200</b>	175 - 400
Sugar maple	7	<b>80</b>	60 - 200	7	<b>200</b>	180 - 450
Red maple	11	<b>25</b>	25 - 70	9	<b>45</b>	25 - 75
Tulip poplar	0	-	-	1	<b>5</b>	-
Yellow birch	7	<b>40</b>	40 - 60	5	<b>60</b>	50 - 200
Black birch	7	<b>40</b>	40 - 50	8	<b>60</b>	50 - 200
Paper birch	0	-	-	5	<b>25</b>	5 - 75
Beech	1	<b>20</b>	-	4	<b>18</b>	0 - 25
Pallet hdwd	9	<b>25</b>	25 - 50	8	<b>15</b>	0 - 25
Other hdwd	0	-	-	1	<b>5</b>	-
White pine	12	<b>50</b>	50 - 110	10	<b>58</b>	50 - 100
Red pine	6	<b>20</b>	-	0	-	-
Hemlock	10	<b>20</b>	20 - 40	10	<b>25</b>	10 - 80
Spruce	6	<b>20</b>	-	1	<b>60</b>	-
Other sfwd	0	-	-	0	-	-
Poles, hardwd (\$/lin.ft)	0	-	-	1	<b>100</b>	-
Poles, sftwd (\$/lin.ft)	0	-	-	0	-	-
Fuel wood (\$/cd)	14	<b>10</b>	3 - 18	8	<b>5</b>	5 - 20
Pulpwood (\$/cd)	3	<b>1</b>	0 - 5	1	<b>1</b>	-
Biomass (\$/ton)	0	-	-	0	-	-

This information is meant to be used as a **guide only. Use with care.** Prices paid for standing timber can be influenced by many factors, including but not limited to: timber quality, distance to market, accessibility of property, sale volume, market demand, season, skid distance, terrain, landowner requirements, method of sale (e.g., competitively bid, or directly negotiated), and logging costs.

*This survey is a result of joint efforts of Cooperative Extension at the University of Massachusetts and the state forestry agency in RI.*

See: <http://www.masswoods.net/index.php/stumpage> for more results