

SOUTHERN NEW ENGLAND STUMPAGE PRICE SURVEY RESULTS
THIRD QUARTER—1999

The table below summarizes reported prices paid for standing timber during the **THIRD quarter of 1999 (JULY - SEPTEMBER)**. Prices for sawtimber are in \$ per thousand board feet (International ¼-inch scale). Pulpwood and fuelwood are reported in \$ per cord, biomass in \$ per ton. The **Range** shows the high and low prices reported. Half of the prices reported are below the **Median**; half are above. Reporting is voluntary, and this is not a complete record of sale activity in the southern New England region. A **total of 78 timber sales was reported for the THIRD quarter of 1999**. Sale characteristics (in percent):

Size	%	Type	%	Reported by	%	Buyer/seller	%
< 50 Mbf	26	Lump sum	64	Consulting foresters	32	Buyer	56
51-100	27	Mill-tally	28	Public lands foresters	10	Seller	37
>100 Mbf	36	No data	8	Industrial foresters	15	No data	7
No data	11			Loggers	29		
				Sawmills	12		
				Utility foresters	2		
				No data	0		

EAST OF CT RIVER

WEST OF CT RIVER

SPECIES	no. of reports	median	range	no. of reports	median	range
red oak	25	300	100 - 425	21	325	125 - 660
white oak	15	100	70 - 180	6	120	80 - 300
other oaks	17	160	50 - 300	5	140	90 - 180
ash	11	150	75 - 200	14	150	75 - 250
cherry	5	100	100 - 300	13	300	100 - 560
sugar maple	9	150	50 - 200	13	325	100 - 500
red maple	18	50	20 - 125	20	45	20 - 125
tulip poplar	4	55	28 - 80	3	60	30 - 80
yellow birch	6	60	50 - 200	14	63	0 - 250
black birch	12	60	40 - 200	10	70	35 - 150
paper birch	5	50	0 - 100	9	50	0 - 75
beech	7	40	35 - 60	13	30	0 - 50
pallet hdwd	10	40	20 - 75	10	20	0 - 40
other hdwd	0	-	-	3	25	10 - 50
white pine	28	100	53 - 147	19	75	35 - 150
red pine	8	118	0 - 150	0	-	-
hemlock	11	30	4 - 75	16	25	10 - 50
spruce	2	40	40 - 40	4	90	70 - 105
other sfwd	1	20-	-	2	40	20 - 60
Poles, hardwd (\$/lin.ft)	0	-	-	0	-	-

Poles, sftwd (\$/lin.ft)	1	3	-	0	-	-
fuelwood (\$/cd)	22	5	0 – 15	13	5	0 – 10
pulpwood (\$/cd)	4	1	0 - 1	4	3	0 - 5
biomass (\$/ton)	0	-	-	0	-	-

This information is meant to be used as a **guide only. Use with care.** Prices paid for standing timber can be influenced by many factors, including but not limited to: timber quality, distance to market, accessibility of property, sale volume, market demand, season, skid distance, landowner requirements, and logging costs.

This survey is a result of joint efforts of Cooperative Extension at the Universities of Connecticut and Massachusetts, and the state forestry agencies in CT and MA.