SOUTHERN NEW ENGLAND STUMPAGE PRICE SURVEY RESULTS
FOURTH QUARTER—1999

The table below summarizes reported prices paid for standing timber during the **FOURTH quarter of 1999 (OCTOBER - DECEMBER)**. Prices for sawtimber are in $ per thousand board feet (International ¼-inch scale). Pulpwood and fuelwood are reported in $ per cord, biomass in $ per ton. The ***Range*** shows the high and low prices reported. Half of the prices reported are below the ***Median***; half are above. Reporting is voluntary, and this is not a complete record of sale activity in the southern New England region. A **total of 119 timber sales were reported for the FOURTH quarter of 1999**. Sale characteristics (in percent):

Size	%	Type	%	Reported by	%	Buyer/seller	%
< 50 Mbf	27	Lump sum	69	Consulting foresters	16	Buyer	60
51-100	23	Mill-tally	22	Public lands foresters	17	Seller	30
>100 Mbf	43	No data	9	Industrial foresters	20	No data	10
No data	7			Loggers	22		
				Sawmills	15		
				Utility foresters	~		
				No data	9		

	EAST OF CT RIVER			WEST OF CT RIVER		
SPECIES	no. of reports	**median**	Range	no. of reports	**median**	range
red oak	41	**290**	70 - 536	28	**365**	200 - 650
white oak	28	**100**	50 - 250	11	**110**	75 - 300
other oaks	34	**123**	50 - 250	8	**155**	75 – 375
ash	18	**100**	30 - 160	18	**138**	75 - 300
cherry	7	**100**	80 - 300	18	**300**	110 – 650
sugar maple	12	**125**	60 - 450	21	**300**	100 – 500
red maple	22	**50**	20 – 70	16	**48**	10 – 125
tulip poplar	5	**50**	20 – 80	5	**50**	10 - 100
yellow birch	7	**60**	50 - 100	13	**100**	31 - 350
black birch	12	**58**	28- 100	15	**60**	37 - 300
paper birch	7	**50**	30- 60	8	**38**	25 – 75
beech	4	**45**	30- 50	10	**23**	15 - 50
pallet hdwd	9	**45**	20 – 141	6	**15**	10 – 35
other hdwd	9	**50**	20 – 150	1	**40**	–
white pine	53	**95**	50– 180	25	**80**	50 – 125
red pine	11	**70**	48 – 120	4	**48**	15 – 90
hemlock	15	**40**	20 – 90	20	**30**	5 – 65
spruce	3	**75**	68 - 75	6	**78**	55 – 100
other sfwd	3	**48**	20 – 50	0	**-**	–
Poles, hardwd ($/lin.ft)	0	**-**	-	1	**90**	-

Poles, sftwd ($/lin.ft)	0	**-**	-	0	**-**	-
fuelwood ($/cd)	32	**8**	3 – 40	7	**8**	5 –12
pulpwood ($/cd)	2	**3**	1.5 – 5	0	**-**	-
biomass ($/ton)	3	**15**	10 –15	0	**-**	-

This information is meant to be used as a **guide only. Use with care**. Prices paid for standing timber can be influenced by many factors, including but not limited to: timber quality, distance to market, accessibility of property, sale volume, market demand, season, skid distance, landowner requirements, and logging costs.

This survey is a result of joint efforts of Cooperative Extension at the Universities of Connecticut and Massachusetts, and the state forestry agencies in CT and MA.