

2018 4th Quarter (October-December)

Comments on Market Trends and Conditions

- sawmill demand good. Grade and scale shaky
- the only good thing about an extremely wet fall/ early winter is good demand and steady prices for all products
- I had no purchases this quarter. There does however, seem to be an increase in activity in my general area (Wendell and northwestern Shutesbury)
- a lot of uncertainty in export market, time will tell
- note this was additional timber marked added to previous sale, trees were dead or dying from GM defoliation
- market prices holding good, mills picking best wood and repeat customers in USA. Canada wants it all Good prices and will take volume, harder to get trucks due to electronic log books
- black and red oak market is struggling
- oak prices are declining over the last few weeks
- gypsy moth mortality among red, white oak from the Brooksfields towards the Quabbin reservoir and south is heavy