

**SOUTHERN NEW ENGLAND STUMPAGE PRICE SURVEY RESULTS**  
**FIRST QUARTER- 2020**

The table below summarizes reported prices paid for standing timber during the **FIRST quarter of 2020 (JANUARY-MARCH)**. Prices for sawtimber are in \$ per thousand board feet (International ¼-inch scale). Fuelwood is reported in \$ per cord, biomass *and* pulpwood in \$ per ton. The **Range** shows the high and low prices reported. Half of the prices reported are below the **Median**; half are above. Reporting is voluntary, and this is not a complete record of sale activity in the southern New England region. **A total of 19 timber sales were reported for the FIRST quarter of 2020.**

Sale characteristics (in percent):

| <u>Size</u> | %  | <u>Type</u> | %  | <u>Reported by</u>     | %  | <u>Buyer/seller</u> | %  |
|-------------|----|-------------|----|------------------------|----|---------------------|----|
| < 50 Mbf    | 21 | Lump sum    | 47 | Consulting foresters   | 32 | Buyer               | 57 |
| 51-100 Mbf  | 32 | Mill-tally  | 53 | Public lands foresters | 0  | Seller              | 32 |
| >100 Mbf    | 47 | No data     | 0  | Industrial foresters   | 16 | No data             | 11 |
| No data     | 0  |             |    | Loggers                | 26 |                     |    |
|             |    |             |    | Sawmills               | 11 |                     |    |
|             |    |             |    | Utility foresters      | 0  |                     |    |
|             |    |             |    | No data                | 16 |                     |    |

| SPECIES                   | EAST OF CT RIVER |        |         | WEST OF CT RIVER |        |         |
|---------------------------|------------------|--------|---------|------------------|--------|---------|
|                           | no. of reports   | median | Range   | no. of reports   | median | Range   |
| Red oak                   | 8                | 220    | 100-350 | 6                | 225    | 150-540 |
| White oak                 | 4                | 150    | 100-200 | 3                | 200    | 170-300 |
| Other oaks                | 7                | 100    | 45-200  | 1                | 150    | 150-150 |
| Ash                       | 5                | 120    | 100-130 | 6                | 75     | 50-250  |
| Cherry                    | 2                | 200    | 150-250 | 2                | 275    | 250-300 |
| Sugar maple               | 2                | 275    | 150-400 | 3                | 310    | 200-350 |
| Red maple                 | 5                | 60     | 30-150  | 4                | 40     | 30-75   |
| Tulip poplar              | 1                | 50     | 50-50   | 0                | -      | -       |
| Yellow birch              | 2                | 122.5  | 45-200  | 4                | 87.5   | 60-170  |
| Black birch               | 3                | 45     | 45-200  | 4                | 67.5   | 55-80   |
| Paper birch               | 1                | 30     | 30-30   | 2                | 52.5   | 50-55   |
| Beech                     | 1                | 25     | 25-25   | 1                | 50     | 50-50   |
| Pallet hdwd               | 3                | 40     | 25-50   | 3                | 20     | 20-50   |
| Other hdwd                | 1                | 50     | 50-50   | 0                | -      | -       |
| White pine                | 9                | 100    | 50-140  | 4                | 62.5   | 60-125  |
| Red pine                  | 1                | 55     | 55-55   | 0                | -      | -       |
| Hemlock                   | 4                | 35     | 25-40   | 5                | 28     | 20-50   |
| Spruce                    | 1                | 40     | 40-40   | 0                | -      | -       |
| Other sfdw                | 0                | -      | -       | 0                | -      | -       |
| Poles, hardwd (\$/lin.ft) | 0                | -      | -       | 0                | -      | -       |
| Poles, sftwd (\$/lin.ft)  | 0                | -      | -       | 0                | -      | -       |
| Fuel wood (\$/cd)         | 9                | 10     | 2-20    | 3                | 8      | 5-10    |
| Pulpwood (\$/ton)         | 3                | 1      | 1-2     | 1                | 1      | 1-1     |
| Biomass (\$/ton)          | 0                | -      | -       | 0                | -      | -       |

This information is meant to be used as a **guide only. Use with care.** Prices paid for standing timber can be influenced by many factors, including but not limited to: timber quality, distance to market, accessibility of property, sale volume, market demand, season, skid distance, terrain, landowner requirements, method of sale (e.g., competitively bid, or directly negotiated), and logging costs.

See: <https://masswoods.org/southern-new-england-stumpage-price-report> for more results